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Safety Blades (all makes) and guarantee them to be as good or better than new. Also razors, clippers, surgical instruments, in fact every kind of tool. All work guaranteed and guaranteed. Drop us a card for list and blade mailer.

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Your own hair made into braids, transformations and pompadours. Faded braids restored to natural color at HUGHES', 200 North Third.

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Ladies, your Combs or Cut Hair need our attention. Made into beautiful braids, puffs, etc. Ready to wear braids, made to look new. Our shampooing is refreshing and healthful. RICHMOND HAIR STORE, Inc., 212 North Fifth Street, Richmond.

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A complete line of Trusses, and fitted by an expert. A full line of Syringes, Iodine Goods and Crutches. A complete line of Toilet and Medication Soaps and Lowrey's Confections. Prescriptions and mail orders given our special attention.

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**You Can Have a VICTROLA In Your Home If**  
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**THE GEO. A. HUNDLEY CO.,**  
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LIQUORS, GROCERIES.  
Hundley's Reserve Pure Rye, 5 years old, \$5.00  
4 quarts, express prepaid. Send postal for Price List.

**LITHOGRAPHING.**  
One or more colors. No work too large or too small for us to handle. Reasonable prices. Prompt delivery. Up-to-date plant. Mail orders a specialty. Send for samples.

**LOHMANN LITHOGRAPHING COMPANY,**  
Governor and Rose Streets, Richmond, Virginia.

## DEMONSTRATION IN PRINCE EDWARD

(Continued From First Page.)

them under. These instances only tend to show the interest that can be aroused in an apparently listless, un-demonstrative boy.

**Fruit Growing in Southside.**  
The soil and climate of Southside Virginia seem peculiarly adapted to fruit growing. F. D. Green, of Farmville, has an acre of fruit planted as a practical demonstration of fruit in this section. The trees are peach, plum and cherry. Between the rows of these are planted gooseberries, raspberries, strawberries and currants. Every kind of fruit has grown and brought forth splendidly. The orchard paid for itself in two years. The different kinds of green are intermingled with the most perfect fruit I ever saw, and the whole presents a picture that no horticulturist could ever forget. Strange to say, cultured fruit is practically new here, and the raisers can fix their own prices.

The red lands produce the finest quality of wheat, and all of the small grains. The Western men say they have never seen any wheat in the West equal to some crops here this year.

It has already been proved that alfalfa will grow here, but to substantiate this, over fifty men have agreed to sow it this August. They are going to use lime, drain their land, inoculate and prepare the land as it should be. When these plots are being cut next year, I dare the man who says alfalfa will not flourish in Prince Edward to try to spend the night within its borders. All the leguminous forage crops flourish, especially when lime is used, out of over fifty soil tests, only four did not show the need of lime.

**Cattle and Hogs.**  
With all these forage crops, this is an ideal place to raise hogs and dairy cattle. The people who can see into the future know this, and last April organized themselves into a Livestock Breeders' Association at Farmville. These hogs are being raised by a rotation of forage crops as proposed by T. O. Sandy. I find frequent use for my Baneock Tester with the dairy men, and have found a very superior type of dairy cattle.

There are over forty members of

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COMMERCIAL SIGN PAINTERS.

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Wired and Furnished with Lighting Fixtures by a **Young Man**  
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We typify everything MODERN in Electricity. Largest display of Electric Fixtures in the South.

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(Licensed)  
ARCHITECT AND SUPERINTENDENT  
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Plans and Specifications for Public and Private Buildings Anywhere in or out of the State.  
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Anything for Your Table We Ship Promptly Charges Prepaid, With Absolute Guarantee of Satisfaction.

Choice table delicacies from all parts of the world here at moderate prices. Ask for our complete catalog. Mailed Free. A postal will bring it.

**An Exceptionally Fine 7-Year Old Bourbon Whiskey**  
A mellow, smooth Bourbon Whiskey, our "No. 7" is guaranteed over seven years old—the best whiskey you have ever tasted—of medicinal purity and suited to every family use. We will ship 4 quarts to any address, express prepaid, for \$4. Send express or postal money order or check, and goods will be forwarded same day. Absolute satisfaction or money back.

Tel. Mon. 101-106. 504-508 E. Broad.

**Hermann Schmidt**

this association, they decided to give the farmers through this section a picnic on the 4th of July. The business men of Farmville heard of their picnic and asked this association to let them bear the expense of the same. One thousand people were in attendance.

Trucking is being developed, but, like tobacco, it requires a great deal of labor; consequently in this tobacco section, both crops cannot be raised extensively by the same man. Lettuce for the last two years has been raised in certain localities, and is now attracting a great deal of attention. Nobody knows that it will not flourish in all parts of the country; it is simply new to the people, and they haven't tried it. Several people close to Hampton-Slide sold \$14.29 worth of lettuce to the acre. They all have other crops growing on their lands now. The people are so much enthused they had Prof. T. C. Johnson to talk to them on lettuce culture last week.

W. W. Wilkins, whose labors are in a county that was among the earliest to take interest in the demonstration work, writes:

The main feature of the work here has been producing more crops on smaller acreage, and at first corn was the main crop advocated.

In 1910 N. H. Talbot succeeded in producing more than 150 bushels on one acre, and his son, in the Boys' Corn Club, 129 bushels, and a number of men and boys have gone over the 100-bushel mark since.

There are ninety-six boys and one girl enrolled in the 1913 Boys' Corn Club. In 1911 the average yield of over forty boys was fifty-five bushels per acre. The drought in 1912 being more severe, the average dropped to forty-six bushels per acre. The average country yield, though, was reported around twenty bushels per acre.

The hay crop has also received special emphasis. G. N. Oakes, near News Ferry, succeeded in 1911 in raising over five tons of cured hay on one acre of land. Five acres in the same field produced over seventeen tons of hay. This was timothy, herds grass and spraying clover. There was less than ten acres of alfalfa in the county. Now there are more than 200 acres. Lots of farmers are preparing to sow the coming fall. So far, though, it has not proven to be near so valuable as a hay crop with us as the clover mixture, principally because of the difficulty experienced in getting stands. Beyond a doubt, though, the failures have been caused mostly by a lack of inoculation. J. E. Bass, of Mt. Carmel, reports four tons of hay from one acre (two cuttings) this year. He will probably cut the same grass twice more this year. This was seeded in August, 1912, on inoculated soil, dirt from a sweet clover field being used to inoculate with. The cost of raising this acre was about \$30.

The county fair has been the principal work of the agent for the past two years. At first it was merely a school fair, used principally to encourage the Boys' Corn Club work. It

has since broadened out into a general agricultural fair, offering \$4,999 in premiums on farm crops and livestock of all kinds, and owns \$10,000 worth of property in fair grounds and buildings, etc., at South Boston. It was said to be one of the best county fairs in the State in 1912. The fair will be held this year October 21 to 24, four days, promising to be better than ever.

**Coal Traffic Shows Increase.**  
A large increase in the coal and coke tonnage of the Norfolk and Western Railroad is shown in the May report of T. D. Hobart, general coal freight agent of the road, just issued. This road is one of the principal outlets for Virginia and West Virginia coals. The coal figures for May reached a total of 2,539,993 tons, compared with 2,062,944 tons for the corresponding month of last year, it being divided thus: Tidewater foreign coal, 165,635 tons; Tidewater coastwise coal, 349,573 tons; and other domestic coal, 1,824,785 tons. Coke figures are: Tidewater foreign, 5,557, and domestic, 132,391 tons. For the five months ended May 31, 1913, the coal and coke tonnage aggregated 10,086,242 tons, compared with 9,718,673 tons for the same period of last year. This is divided: Tidewater foreign coal, 700,903 tons; coastwise, 1,640,714 tons; and domestic, 7,627,891 tons, while the coke volume was: Tidewater, foreign, 22,841 tons, and domestic, 693,560 tons.

**METROPOLITAN ENGRAVING COMPANY, INC.**  
MAIN AND 12TH STREET RICHMOND, VIRGINIA

**"IT GINGERS YOU UP"**  
**DRINK GINGER**  
5¢  
GET IT AT THE BALL PARK  
ALL FOUNTAINS, GROCERS, STANDS AND CAFES.

**Gerhardt Bros.,**  
Incorporated  
Mantels, Tiling, Tinning, Plumbing and Gas Fitting  
505 East Main Street, Richmond, Va.  
Phone, Madison 2163-L.

**Parcel Post Rules Will Be Sent You Free**  
If you will cut out this advertisement and return to the American National Bank with your name and address. We have prepared a number of placards which will assist you in the correct use of this convenient system.

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Address.....

**JAHNKE**  
THE RICHMOND JEWELER,  
912 E. Main Street.  
FINE WATCHES  
Repairing fine watches. Largest stock of Watches in the State. Old Watches taken in exchange. For particulars consult us by mail.

**Pettit & Company, House Furnishings**  
We can furnish your home complete at reasonable prices. Matched Suites for the various rooms or odd pieces.  
Mail orders given prompt and careful attention. Goods shipped, charges prepaid.  
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**SUMMER LAP ROBES**  
Leather Fly Nets for buggy and team use. Corded Team Net, Fly Hoods, etc.

**J. C. Dickerson**  
1412 East Main Street, Richmond, Virginia.

**AS NEWCOMERS FIND OLD VIRGINIA**  
(Continued From First Page.)

little rain caused an overflow of the bottom land. He cleared up these banks, cleaned out the channel, and while this added a great deal to the appearance of the land, its usefulness was far greater. Some of the land had been misused for quite a while, but on what seemed to be a bare hillside he grew sixty-two bushels of corn per acre the first year, and last year he grew eighty-two bushels per acre. On a small scale, he grows cabbages, melons, cantaloupes and different other vegetables. He is well satisfied with the experience of settlers. Here is a letter from S. M. Christie, who removed from West Virginia and made his home near Altavista, Va., a town less than ten years old:

"I have been located in Virginia four years, and I came from Greenbrier County, W. Va. I am pleased to give you unbiased information about this country. In a radius of ten miles from Altavista I know the local conditions. From my experience with different kinds of grasses and grains, such as corn, oats, wheat, clovers, timothy and the meadow grasses, I know the production will compare with the best sections of West Virginia, when given good care and treatment.

"The soil is principally the same as in the northern counties of Virginia, with a deep, rich top and under soil, easily susceptible to improvement and quick to respond to all legumes. Soy beans, peas, clovers of all kinds do excellently, and this could be made a fine stock section. All the pasture grasses do well, and there are blue grass fields here as fine as there are anywhere. Some of the people of this country are realizing the value of stock-raising, and they are making money.

**Climate, Weather, Water, All Good.**  
"We have here a delightful climate and pure soft water. We can work all winter, and our stock can live on the pasture grasses nearly all winter. If our Northern and Western people want to live where there is good land, fine climate and pure water, where there is no malaria, plenty of sunshine and cheap farms, this section will suit them.

"Two of the last three years have been unusually dry here, and allowance should be made for this fact in considering the following yields I have made:

"Wheat, 25 bushels; oats, 40; corn, on one test of an acre and a half, 95 bushels, and an average of from 25 to 50 bushels to the acre generally; hay, 2 to 3 tons per acre.

"I made 1,000 gallons of strawberries on two acres, of good quality fruit, which sold for an average of 35 cents per gallon, a total of \$350 receipts from the two-acre field.

"Tobacco yields from \$75 to \$150 per acre, where it is handled right and markets are fair. Potatoes and all vegetables grow and yield well, and

we have them on the table from early until late in the season.

"All the above yields can be more than doubled, I believe, with the same treatment and care given in that part of West Virginia from which I came.

"The little test I made with corn was on 11-2 acres of red upland, one year in clover. I measured up 95 bushels of fine corn. I believe land here, if put in good condition, and farmed properly, will yield easily 100 bushels of corn to the acre."

**VALUE OF COUNTY FAIRS.**  
Produce Good Feeling, and Are Intensely Instructive—Sermon on Good Subject. Just scratch out Pennsylvania where it occurs and insert Virginia, and erase Philadelphia and insert Richmond, and the following from the Philadelphia Ledger will apply to this State perfectly:

"Much has been heard in Pennsylvania of late of the value of State fairs. They are of unquestionable benefit. Minnesota, Illinois, New York, Virginia and Iowa have proven that they are financially successful, and in other States the tendency is toward big State exhibitions. But nothing can ever take the peculiar place or perform the unique service of the county fair. It is of its own, by its own, for its own, and it gives an opportunity of neighborliness and mutual interest that should be developed and encouraged. In Pennsylvania in 1913 there will be more than fifty of these fairs; many of them come in August, most of them in September and some of them in October.

"In the past some of the fairs have been cheapened by vulgar 'attractions,' mainly the reminiscences of the old 'midway' evils. These should be excluded and there should be a rigid investigation of fair 'attractions' before they are engaged. There is where the benefit of co-operation comes in. Counties that adjoin may greatly improve their program by working together. In Pennsylvania of late there has been a drift toward an old home week connection with the county fair. This is fine. Every Pennsylvania county has natives in other sections and other States, and it will do them good to go back home and see how the folks have been getting along.

"It would be well if Philadelphia business houses paid larger attention to county fairs. They are gatherings of people whose trade is worth having. It is usual to speak of the business to be got from foreign lands and of new wealth to flow through the Panama Canal, but the best, most reliable and richest profits are from the people of the counties."

**COTTON MOVEMENT.**  
Southern Spinners Increasing Their Takings. New Orleans, July 13.—According to the report of the secretary of the New Orleans Cotton Exchange, the amount of cotton brought into sight during the first six months of the present season was 13,387,343 bales, a decrease under the same period last year of 2,185,782 bales. The exports were 8,220,790 bales, a decrease of 1,912,269 bales. The takings were: by Northern spinners, 2,298,665 bales, a decrease of 373,156 bales; by Southern spinners, 2,883,635 bales, an increase of 231,315 bales. The amount brought into sight during 314 days of the season was 13,434,190 bales, a decrease of 2,184,804 bales. The exports were 8,374,190 bales, a decrease of 1,918,722 bales. The takings were: by Northern spinners, 2,326,111 bales, a decrease of 384,154 bales; by Southern spinners, 2,716,186 bales, an increase of 247,077 bales.

## VEWS AND NEAR VIEWS

(Continued From First Page.)

man, woman and child of discretion would post themselves as to the great doings of Greater Richmond they would all become boosters. Therefore, my suggestion now is that when the Made in Richmond permanent exhibit gets well under way in the new Chamber of Commerce building, various effort be made to have all the people visit that exhibition hall just as often as they possibly can. I know of no agency better capable of making successful effort along this line than the Industrial Section of the Times-Dispatch and the "Hints and Suggestions" column of the same."

**Planning Advertising in Town.**  
Here is a suggestion that comes from a Connecticut paper and is intended as a hint to New England cities in general and two Connecticut towns in particular, but it all may be adopted as a pretty good suggestion to Richmond, now that cleaning up and beautifying the city are questions being discussed by so many people. The Meriden, Connecticut, Journal says:

"One of the most progressive common councils in the State is the enterprising organization of the city fathers of Hartford. They are continually passing effective common sense legislation and doing things to improve the city.

"At the session last evening a resolution was introduced restricting street advertising. This was aimed particularly at the moving vehicle advertisements, various handbills and at the sidewalk men who clutter up the sidewalks and obstruct traffic.

"That is a good thing and might well be adopted in other cities. However, the city of Hartford could also go a good deal further and stop billboard advertising as well as restrict window displays of circus posters and other glaring and noisy advertising.

"The time is coming when this will be done, when all cities will awake to the necessity of obliterating this cheap show, when there will be an effort to make the city beautiful as well as utilitarian and then conditions will be a lot better.

"The billboard nuisance is one that

concerns Meriden, for we have too many of the hideous things about the city. Every one of them ought to be eliminated as well as those signs that decorate roofs and dead walls. Let us hope that the time when this will be done is not far distant."

**FACTS FROM AFAR.**  
Brief Industrial Notes From All Parts of the Outside World.

Mexico, it is said, has a population of 15,260,889.

The ancient city of Smyrna is to have an electric street railway.

The value of farm animals in this country last year was \$5,008,149,503.

Nearly \$100,000,000 has been spent within a few months on new buildings in New York.

Mica is produced commercially by eight States, North Carolina leading in the industry.

Milk and the yolk of eggs are the only foods which contain all the elements needed to maintain human life.

Barbers with several nap pockets that fasten with snap buttons have been invented to aid women in carrying jewelry or money.

Of 74,000 locomotives inspected last year by the Interstate Commerce Commission, more than forty-eight thousand were found defective.

France has more than four million one hundred and fifty thousand women workers.

Newfoundland has for several years steadily increased its agricultural production.

A machine to record the undulations of the bottom of a channel as a vessel passes over it has been invented in Argentina.

With a specially designed galvanized iron incubator a California man uses a hot spring on his farm to hatch chickens.

According to a Finnish scientist, the air around pine and fir trees is purer than around other trees because their needles act on the atmosphere as disinfectants of electricity and ozone it.

For rising dishes a Michigan man has patented a dishpan with a number of projections on the bottom to hold dishes with their edges upward, while in the centre is a perforated vase for cutlery.

**"THE BEST ROOFING MATERIAL ON EARTH."**  
**BUCKINGHAM SLATE**  
Will Outlast the Building; Requires No Paint; Eliminates Fire Hazard;  
Reduces Insurance Rate; Neat and Artistic; Cheapest in Long Run.  
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